



EXPLORE. EXPERIENCE. EXCEL

# COMPANY PROFILE

UAE | THAILAND | INDIA



Assisting agencies in serving their clients more effectively by providing transparent pricing and promotions. One of the best B2B portal for travel agents.

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# Welcome To LeEnticing Global

Since inception, LeEnticing global has consistently prioritized the needs of global travelers, serving millions over the years. Originally founded as by our Managing Director, Mr. Sambhav Kumar, the Group has grown significantly.

Through decades of dedication, ethical practices, and unwavering integrity, we have established ourselves as one of the leading travel facilitator. Our annual turnover approaches INR 100 crores, commanding a substantial market share within the Indian travel industry. We provide comprehensive travel services through a network of agents across India, UAE and Thailand.

A professional portrait of Sambhav Kumar, a man with dark hair and a beard, wearing a dark suit, white shirt, and red tie. He is standing in front of a dark wood-paneled wall.

**Sambhav Kumar**  
Founder & Managing  
Director



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# Why Choose Our Company

**20+ worldwide suppliers and 500+ destinations**

We are delivering a large range of travel solutions for travel agents and tour operators across India, UAE and Thailand to assist them to take their business to new heights.

connect with us to know more...



## Transparent Pricing

Clear and straightforward pricing with no hidden fees, ensuring complete clarity for agencies and their clients.

## Comprehensive Solutions

All-in-one travel services that address the diverse needs of modern travel agents and their customers.

## Exclusive Promotions

Access to special deals and promotions that enhance value for both agencies and their clients.

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# Our Strengths



## Travel Content Aggregation

Provides access to a comprehensive range of travel options and deals from multiple suppliers, ensuring a wide selection of choices for clients.

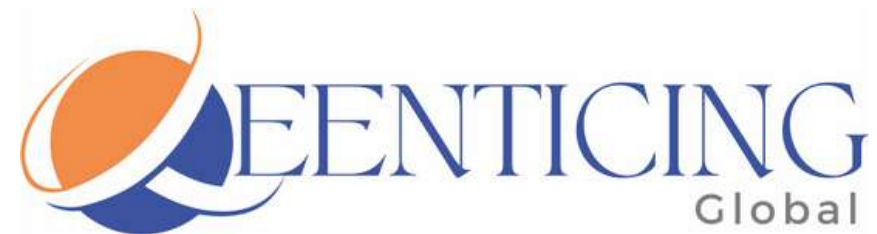
Our B2B travel solutions are designed to empower travel agencies with a comprehensive suite of services that streamline operations and enhance client satisfaction.



## Real-Time Reporting and Analytics

Offers detailed insights and performance metrics to help agencies track bookings, analyze trends, and optimize their business strategies.

Tailor plans and packages to suit the specific preferences and requirements. These services are designed to enhance your agency's efficiency, offer exceptional value, and drive growth in a competitive market.



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# Our Company Vision & Mission

LeEnticing Global aims to establish itself as a leader in the B2B travel market by consistently delivering exceptional service and value to our partners worldwide. We strive to exceed expectations through cutting-edge technology, extensive global partnerships, and a deep understanding of our clients' needs.



**Innovation**



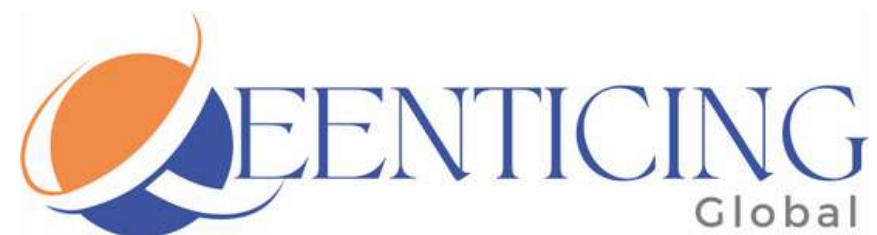
**Global Reach**



**Reliability**



**Customer Focus**



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## Vision Statement

To be the leading innovator in B2B travel services, connecting global partners with seamless hospitality solutions that inspire unforgettable journeys and elevate industry standards.

## Mission Statement

Our mission at LeEnticing Global is to empower travel agents and partners worldwide with cutting-edge technology and a vast network of accommodations and services. We are committed to delivering exceptional value, reliability, and personalized support, ensuring every client experience is exceptional and every journey unforgettable.



# Our Services

At BedsValue, we pride ourselves on being a leading B2B travel platform, providing an array of services designed to cater to the diverse needs of travel agents and their clients. Our mission is to simplify the booking process and offer seamless travel experiences through our user-friendly platform.

Partner with BedsValue and take your travel business to the next level. Whether you're looking to expand your offerings or streamline your operations, we're here to provide the solutions you need.

## HOTEL BOOKING

Gain access to an extensive selection of hotel accommodations worldwide. From luxury resorts to budget-friendly options, our platform ensures that you can find the perfect stay for every traveler's needs. Our real-time availability and competitive pricing make booking quick and easy.

## TRANSFERS

Ensure smooth and reliable transportation for your clients with our comprehensive transfer services. Whether it's airport pick-ups, intercity transfers, or personalized chauffeur services, we provide a wide range of options to match any itinerary.

## SIGHTSEEING

Elevate your clients' travel experience with our curated sightseeing tours and activities. From guided city tours to adventure excursions, we offer an extensive selection of experiences that cater to every interest, making trips more memorable.

## VISA SERVICES

Navigating visa requirements can be complex, but our efficient visa processing services are here to help. We handle the application process with precision, ensuring that your clients' travel plans are never disrupted by visa issues.

# Product Profile



BedsValue – Online B2B BedBank: BedsValue stands as our flagship product, revolutionizing the way travel agents book holidays online. BedsValue ensures that our partners can offer their customers the best choices at competitive rates.

BedsValue's mission is its proprietary technology, designed to streamline the complexities of global travel by seamlessly connecting a vast network of travel buyers and suppliers.

**BedsValue offers an extensive range of products essential to B2B travel, including hotels, holiday packages, car rentals, transfers, sightseeing tours, cruises.**



**DUBAI DMC**



**THAILAND DMC**



## Features of our B2B Travel Portal - BedsValue

- ✓ Agent registration/login
- ✓ Define agent's type Cash or Credit
- ✓ Dynamic package options available
- ✓ Agent wise mark up
- ✓ Auto alerts on confirmation, bookings, tickets
- ✓ User friendly interface
- ✓ Sub-User Creation
- ✓ Top-Up Feature

& many more...

### Agent Login

Remember me

[Forgot password](#)

Login Now

Or

Don't have an Account? [Register Now](#)

# DUBAI DMC

Our all-inclusive business model handles every detail and logistic of your customers' tours, positioning us as the top destination management company in Dubai.

We offer tailored services to suit your unique requirements, whether you're looking for luxury travel, adventure, or cultural experiences. Our team of specialists is devoted to providing outstanding service and crafting unforgettable journeys for your clients.

At Dubai DMC, we are also dedicated to promoting sustainable tourism practices that protect Dubai's natural landscapes and rich cultural heritage.



# Thailand DMC

We specialize in special interest group tours and activities, as well as corporate travel management. We are the preferred partner of several leading destination management companies (DMCs) in Thailand.

Our commitment is to deliver unmatched DMC services while maximizing the economic value of these services in various destinations.

As a leading DMC in Thailand, we provide top-notch services to associations, corporations, and agencies in over 100 locations worldwide. Our expertise in Thailand lies in experiential travel, with adrenaline-fueled excursions being among our most requested trips.





**Ritesh Kalra**  
Head of Business  
Development - India  
26 Years Exp



**Soumi Chatterjee**  
Senior HR  
Manager  
12 Years of Exp



**Chandni Vanjani**  
Head of Business  
Development - UAE & ROW  
15 Years of Exp



**Anubha Tripathi**  
Head of  
Marketing  
15 Years of Exp



**Shatrunjay Tripathi**  
Head of  
Product  
12 Years of Exp



**Keshav Anand**  
Head of  
Operations  
03 Years of Exp



**Simran Kaur**  
Senior Manager  
Customer Success  
08 Years Exp



**Ranjeet Kumar Jha**  
Assistant Manager  
Finance  
06 Years of Exp

# MEET OUR EXPERT TEAM

Explore. Experience. Excel



**Long Experience working with hotels**

**Massive Distribution System**

**The world's fastest – growing B2B ecosystem**

**Flexibility in rates and inventory**

**Global Destination insights tool by LeEnticing**

**Real time Inventory Management**

**Tour Customization**

**User Friendly Interface**

**Ability to track booking status**

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## What Make Us Different?



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# Contact Information

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**Websites :**

[www.leenticing.com](http://www.leenticing.com)

[www.leenticing.com](http://www.leenticing.com)



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**THANK YOU**